The Greater New York Automobile Dealers Association (GNYADA) represents franchised new car and truck dealers in Westchester, Rockland, New York City and Long Island. Our members sell, lease, and service new and used cars and trucks. GNYADA also owns and manages the New York International Automobile Show, the oldest and largest attended auto show in North America.
TEST DRIVE A CAREER AT A NEW CAR DEALERSHIP

With hundreds of dealerships across the greater New York area, there are a wide variety of unique and challenging auto dealership jobs available. Auto retail careers offer responsible individuals competitive salaries, great potential for advancement, as well as opportunities to meet exciting challenges and to develop important technical and business skills while working in a professional setting.
At a Franchised New Car Dealership, you’ll find the opportunities, resources, and support you need to grow and develop professionally. From reception to sales, it takes all kinds of people to keep a dealership running. Here are just a few of the many job opportunities that could lead to a fulfilling career:

- Business Manager
- Salesperson
- Business Development Representative
- F&I Manager
- Internet Sales Manager
- Sales Manager
- Leasing Salesperson
- Auto Body Technician
- Parts Counterperson
- Service Advisor
- Service Manager
- Technician
- Valet
- Warranty Clerk
- Administrative Assistant
- Billing Clerk
- Bookkeeper
- Controller
- DMV Title Clerk
- Office Manager
- Receptionist
ADMINISTRATIVE/OFFICE CAREERS

Franchised New Car Dealers in our area are hiring responsible individuals to work in their dealerships’ business offices. They are in need of attentive cashiers, clerks and billers to manage office operations and process payments.

If you understand the value of quality service and have the ability to pay attention to detail with every customer transaction and interaction then apply for an Administrative/Office job at a dealership today.

Title Clerk – DMV Clerk
Bookkeeper
Controller
Receptionist
Billing Clerk
SALES OPPORTUNITIES

Franchised New Car Dealers are looking for sales professionals who want to grow his or her career through integrity, hard work, and determination. The salesperson is responsible for selling vehicles while meeting customer satisfaction standards.

If you have the drive, tenacity, and commitment to succeed in a competitive auto market, paired with a charming personality, then you have a good foundation to be a professional salesperson.
**AUTO TECHNICIAN CAREERS**

Franchised New Car Dealers provide customers with excellent automotive repair and maintenance service. Dealers are looking for technicians to fill jobs in their service centers throughout the Greater New York area.

If you are an auto technician or auto body tech with previous job experience and are looking for a long term career with benefits, then consider a job with one of our Franchised New Car Dealers today.

Service Technician

Service Advisor/Writer

Warranty Administrator

Parts Counterperson

Auto Body Technician
TRAINING

Most new employees receive on-the-job training, beginning with mentoring from managers and other experienced staff. Many dealerships also send beginners to training seminars that are specific to the duties of the selected job. The Greater New York Automotive Dealers Association holds several training seminars throughout the year for both newcomers and seasoned staff. To learn more about GNYADA’s programs visit www.gnyada.com/education.

OUTLOOK

Pent-up consumer demand, a stabilizing economy, and a host of new and refreshed models will continue to boost vehicle sales in the future. A key factor: The average age of vehicles on the road is now 11.4 years, an all-time high according to Polk Research. As automakers continue to introduce new models that move toward satisfying both fuel economy standards and buyers’ technology demands, it’s easy to understand why consumers’ excitement in new automobiles continues to grow. This consumer excitement has translated into increased sales and employment growth at automobile dealerships.

GET STARTED

Contact Edward Gazzillo, Director of Education & Training at ed@gnyada.com to find out how we can help you get started with a career at a new car dealership or visit www.gnyada.com/careers/job, to post your resume to our Dealership Job Bank.

LEARN MORE

Visit gnyada.com for further information on careers and salaries at a franchised new car dealership.
TEST DRIVE
a Career at a New Car Dealership

Greater New York Automobile Dealers Association

Mark Schienberg, GNYADA President
Nick Toomey, Education Committee Chairman
Edward P. Gazzillo, Director of Education & Training

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