



Greater New York  
Automobile Dealers  
Association





**AutoTrieve can help change how you scan and manage documents, reduce labor costs, maximize retail space, avoid audit penalties, and gain control of your business information while protecting customers' personal info.**

Call Michael Dachille at **201-820-7419**,  
or email [michaeld@mgcimaging.com](mailto:michaeld@mgcimaging.com)  
**GNYADA Members Always**  
**Save with Preferred Rates**





# DMV-DIRECT

REGISTRATION, TITLING, & BEYOND...  
CALL 718.747.0400

GNYADA's vehicle registration and titling service, DMV-DIRECT, has been dealers go-to source for fast, convenient, & reliable DMV services.

**DMV-DIRECT provides many DMV related services, including:**

- Permanent Registration Issuance
- Duplicate Titles In 3 To 5 Days
- Out-of-State Registration & Title Processing for 42 States
- On-Site Connecticut Plates Issuance
- Dial-In Information Verification
- In-Transit Processing
- Duplicate Registrations
- Registration Renewals
- Title-Only Transactions
- Plate Surrenders
- Dealer Plate Renewals
- Rental Plate Renewals
- Repossessed Vehicles Processing
- MV-82 & Transmittal Forms Supplied
- Boat Registrations – Renewed and Duplicates
- Trailer Plates
- Commercial Plates

**GNYADA**  
Greater New York  
Automobile Dealers  
Association

**DMV DIRECT**  
VEHICLE REGISTRATION &  
TITLE PROCESSING SERVICE

GNYADA's **DMV DIRECT**

## RUSH DUPLICATE TITLE SERVICE

**FAST, LOW COST SERVICE**  
Have a title at your dealership in 3 days, easy as 1, 2, 3!

1. Fax Paperwork to 718.747.1237
2. Receive title on 3rd day
3. Submit payment

**New Jersey  
Registration &  
Title Processing**

**DMV DIRECT**  
VEHICLE REGISTRATION &  
TITLE PROCESSING SERVICE

**CONNECTICUT  
PLATE ISSUANCE  
PROGRAM**

**We can meet your New Jersey Registration &  
Title Processing Needs TODAY!**

NEW JERSEY TRANSACTION



# April Education and Training Classes

**April 5**

DMV Billers'  
Workshop:  
Processing Out-  
of-State  
Transactions

**April 6**

Essentials of  
Strategic  
Leadership and  
Management

**April 12**

Value Selling  
**(NEW)**

**April 12**

Meet & Greet &  
Qualifying for Proper  
Selection

**April 13**

Sales Managers  
Boot Camp



Visit [www.gnyada.com/education](http://www.gnyada.com/education) to Register



# CATETCH

## DEALER PRICING

### Etching Kit Pricing:

Individually packaged

- One Converter Vehicle Kit ..... \$19.00
- Two Converter Vehicle Kit ..... \$21.00
- Four Converter Vehicle Kit ..... \$23.00

*\*Minimum Order 50 Kits. Dealers can mix the number of labels per kit.*

**For more information or to purchase your CATETCH kits, contact the Association at 718.746.5900.**

**GNYADA**  
Greater New York  
Automobile Dealers  
Association

New York State Required  
**CATALYTIC CONVERTER THEFT PREVENTION**

**ORDER FORM**

**DEALER PRICING**

Etching Kit Pricing:  
Individually packaged

- One Converter Vehicle Kit .....
- Two Converter Vehicle Kit .....
- Four Converter Vehicle Kit .....

*\*Minimum Order 50 Kits. Dealers can mix the number of labels per kit.*

QTY	UNIT COSTS
1	\$19.00
2	\$21.00
4	\$23.00

Dealership: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Shipping Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Credit Card Number: \_\_\_\_\_

Phone: 718.746.5900

**CATALYTIC CONVERTER THEFT PREVENTION**

Governor Hochul signed a bill into law aimed at cracking down on catalytic converter thieves. The new law requires dealers to make available to consumers etching kits that can serialize a catalytic converter then enter that unique number into a national database for tracking purposes.

**EACH KIT INCLUDES:**

- 1, 2, or 4 Labels (depending on kit size)
- 2 Window Warning Stickers
- Etching Fluid
- Installation Instructions
- Glove Box Contact Card
- Registration Instructions

**ETCHING KIT PRICING:**

Come individually packaged

- One Converter Kit - \$19.00
- Two Converter Kit - \$21.00
- Four Converter Kit - \$23.00

**Minimum Order 50 Kits**  
Each Kit is to be used on one vehicle

Dealers must offer etching kits to consumers at cost, however, dealers may separately charge for labor to apply the etching kits and to record the information.

For more information or to purchase your CATETCH kits, contact the Association at 718.746.5900



# 2023 New York International Auto Show

**Automotive Forum:** Tuesday, April 4<sup>th</sup>

**Press Days:** Wednesday, April 5<sup>th</sup> & Thursday, April 6<sup>th</sup>

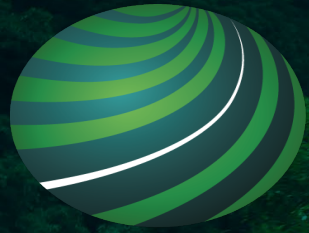
**Public Show Dates:** Friday, April 7<sup>th</sup> to Sunday, April 16<sup>th</sup>

**Show Hours:**

Monday – Saturday: 10am - 10pm

Sunday: 10am - 7pm





# OPUS INSPECTION

## Welcome to NYVIP 3

Frank Ofiero, Corporate Director, Opus

Jana Robles, NY Program Manager, Opus

Peter DePuccio, Manager, Office of Clean Air, DMV

March 2023



# Introductions

- Frank Ofiero, Corporate Director, Opus
- Jana Robles, NYVIP Program Manager, Opus
- Peter DePuccio, Manager, Office of Clean Air, NY DMV



# Today's Topics

- What's New in NYVIP3
- How to Set Up Your New Equipment
- Print-on-Demand Stickers/Certificates
- Setting Up/Managing Draw-Down Account

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# What's new with NYVIP3?

- All official inspections performed with new system (paper-only not allowed)
- New Safety-Only Inspection System (Workstation)
- Print-on-Demand Stickers/Certificates
- Draw-Down account for purchasing Inspection Authorizations, which consist of:
  - Transaction Fees (\$0.436 each, paid to Opus)
  - Sticker Authorizations (\$2.00 or \$6.00 each, transferred by Opus to DMV)
- Integrated Opacity Testing (heavy-duty diesel vehicles)
- Website ([www.NYVIP3.com](http://www.NYVIP3.com))
- Broadband connection only; dial-up not allowed (details in Installation Manual)

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# Safety-Only Stations (Level 1)

## Level 1 Package Includes:

- Dell Optiplex Micro PC (or equivalent)
- 19" LED Wide-Screen Color Monitor
- Vehicle Inspection Report (VIR) Printer
- Sticker Printer, Honeywell PC42T
- Peripherals Kit, Safety Only (Wired or Wireless)

*NOTE: - Station must provide power strip (min. 5 outlets)  
- Recommend surge protector  
- Leave new system powered on at ALL times  
to allow for updates (licenses, software)*

Level "1" systems are for Groups 1A, 1B, 2A, 2B & 3



# Print-on-Demand Stickers / Inspection Certificates

- Honeywell PC42T Printer
- Sticker “stock” supplied by Opus to stations at no charge (except for abuse)
- Two (2) types of sticker stock
  - Interior
  - Exterior
- Two (2) types/fees for printed certificates
  - \$2.00 for Safety-Only certificates
  - \$6.00 for Safety/Emissions certificates
- Workstation software will monitor/report available sticker stock by type (example to right)



Current(2023) Stickers	
Internal	0
External	297

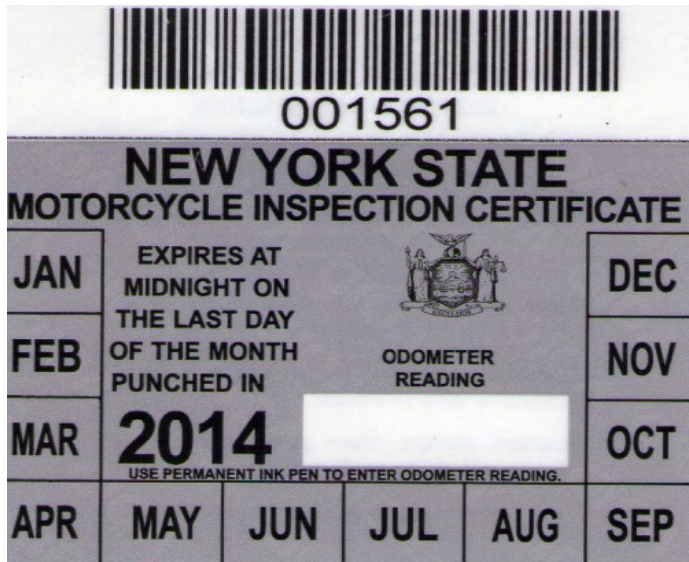
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# Comparing NYVIP2/NYVIP3 Stickers/Certificates

- Stations pay for stickers (certificates) at time of inspection via Draw-Down account
- Easily recognizable in comparison to old stickers (see below)
- Vehicle-specific information (plate, VIN, mileage, etc.) is printed at time of inspection; tied to electronic inspection record to help reduce fraud

NYVIP2



NYVIP3 (Exterior stock below)



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# Sticker Application Change

## ➤ Print-on-Demand Stickers/Certificates

- 104 per packet (100 are useable for official inspections; 4 “voids” used for printer alignment)
- Blank sticker stock is serialized (10 digits) and contains security features and watermarks
- Interior sticker stock (third digit 0) is used for vehicles with windshield (+ light-duty trailers)
- Exterior sticker stock (third digit 5) is used for motorcycles/heavy-duty trailers
- Two (2) QR codes: One printed at time of inspection with vehicle, station and inspector info; one is preprinted by vendor and contains 10-digit serial number

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# Sticker Application Change (cont'd)

- Heavy Diesel Vehicles (typically over 18,000 lbs.) registered in the DEMA will no longer receive two (2) stickers (currently Safety/Diesel on the windshield and Heavy Vehicle Safety on the front bumper)
- Blank/unused sticker stock must be returned to Opus (typically in 1<sup>st</sup> quarter of each year)
- Printed certificates which are damaged during printing/application must be voided in system and kept at station for DMV auditing

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# Sticker Stock Types

Interior

Exterior



Interior

Exterior



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# Setting Up New Inspection System

- Step-by-Step Installation Manual (included with your new equipment) contains QR codes for quick access to NYVIP3 informational videos
- System set-up and inspection videos are available at:

[www.NYVIP3.com](http://www.NYVIP3.com)

## NYVIP3 Computerized Vehicle Inspection System (CVIS) Installation Manual

Important: The steps contained in this document must be performed in the order noted to ensure your NYVIP3 computerized vehicle inspection system (CVIS) functions properly. Failure to follow the instructions may result in damage to the CVIS and/or system downtime.

NYVIP 3 Instructional Videos can be found at:

<https://tinyurl.com/5n85p6hc>



A step-by-step instructional video showing how to set up your NYVIP3 CVIS is available at:

<https://tinyurl.com/mrvewcxj>



[www.NYVIP3.com](http://www.NYVIP3.com)



NYVIP 3 – CVIS Installation and Setup Guide—Revision 11/29/2022

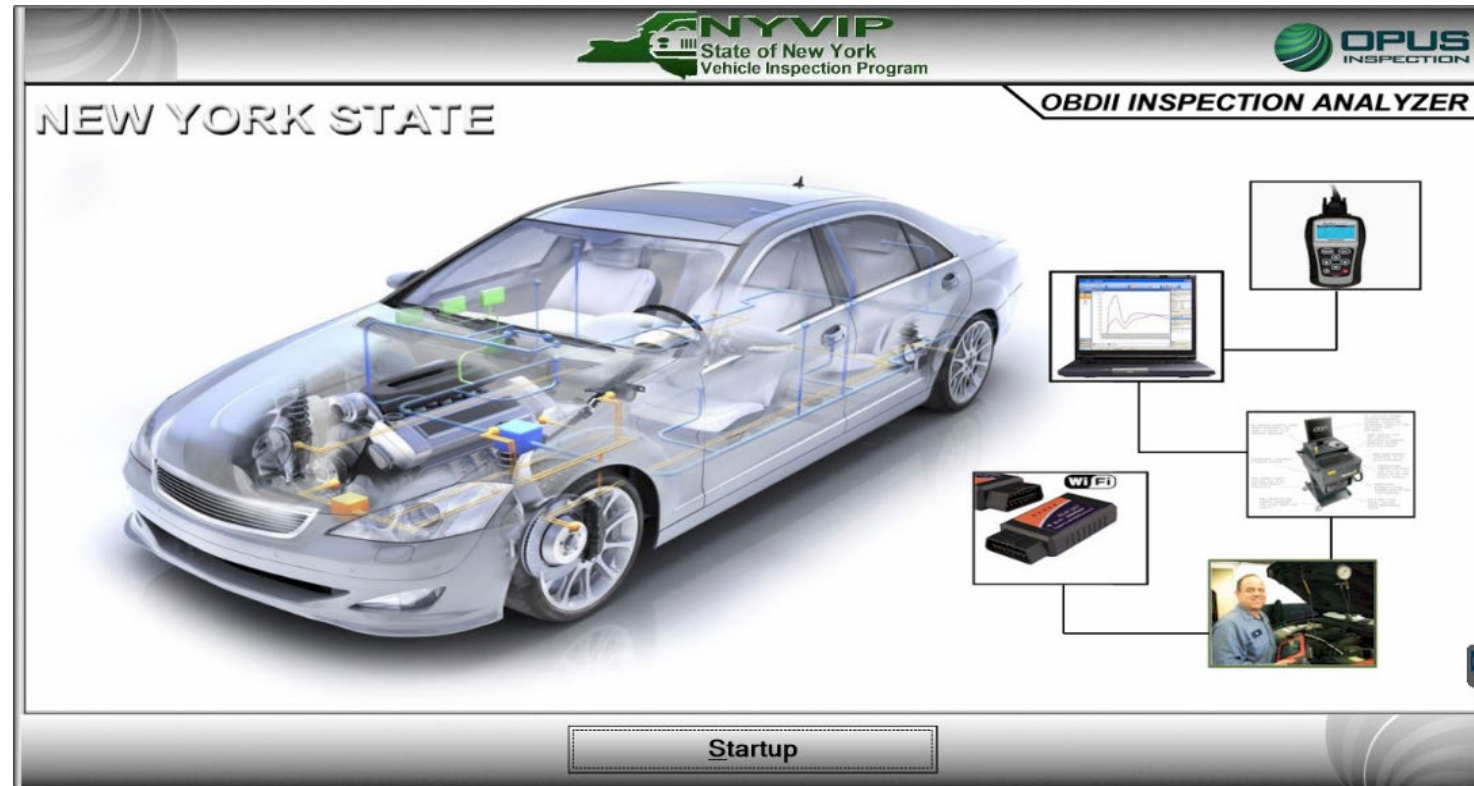
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# Installation Manual

- System Set-Up (Level 1 – Safety Only)
  - Pages 7 – 34
- Install/Set-up OBD device (Level 2 & Level 4)
  - Pages 36 – 38
- Install/Set-up Opacity Meter & RPM/Oil Temp Tool (Level 3 & Level 4)
  - Pages 40 – 48
- Set-up/Manage Draw-Down Account
  - Page 54

# System Start-Up Screen



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# Convenient Draw-Down Account

- Pre-paid account is funded by station is used for test transaction fees & sticker authorizations
  - Test Transaction Fee (\$0.436) is collected by Opus; covers equipment warranty/onsite service for contract term (7 years with two (2) one-year options)
  - Sticker Authorizations (\$2.00 or \$6.00) are collected by Opus and paid daily to DMV on behalf of stations
- Auto-Replenishment of Draw-Down account is available (only with ACH)
- Station credits from DMV (if available) can be applied to Draw-Down account (coming soon)
- Exact account balance is only available to “Managers”; the account “status” (Sufficient, Low or Depleted) can be viewed on the Workstation by Inspectors

Account Status

Sufficient

Account Status

Low

Account Status

Depleted

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# Draw-Down Account (Example)

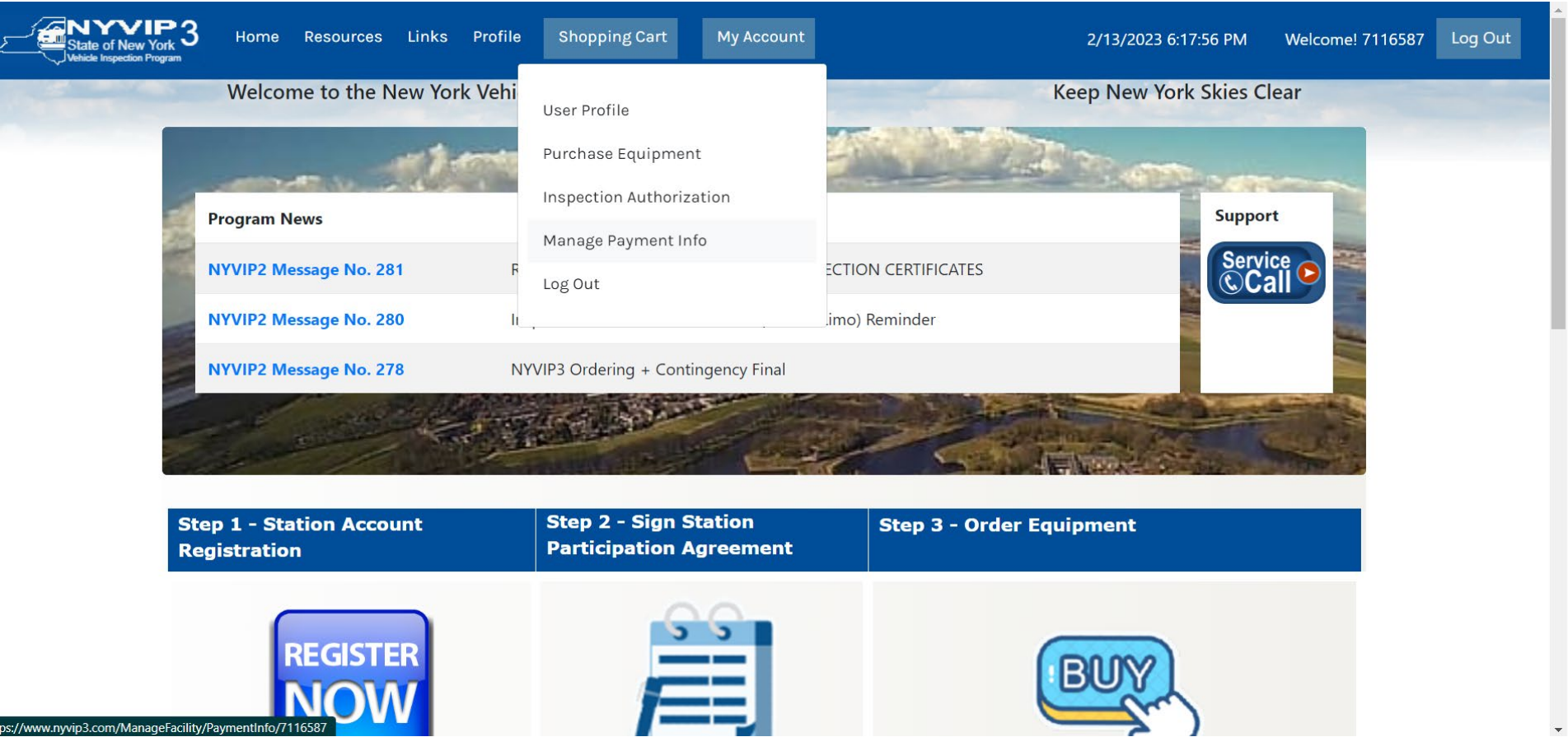
Beginning Balance - \$100	Inspections Performed	Cost/Each	Total Cost
Transaction Fees	18	\$0.436	-7.85
Inspection Types			
Safety/Emissions	8	\$6.00	-\$48.00
Safety-Only	2	\$2.00	-\$4.00
Motorcycle	3	\$2.00	-\$6.00
Heavy-Duty	2	\$2.00	-\$4.00
Safety/Diesel Emissions	3	\$2.00	<u>-\$6.00</u>
		Ending Account Balance	\$24.15

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# Accessing Draw-Down Account (available only to Authorized Users)

- Two ways to access Draw-Down Account
  - NYVIP3 website ([www.NYVIP3.com](http://www.NYVIP3.com))
  - Workstation software (ACH required)

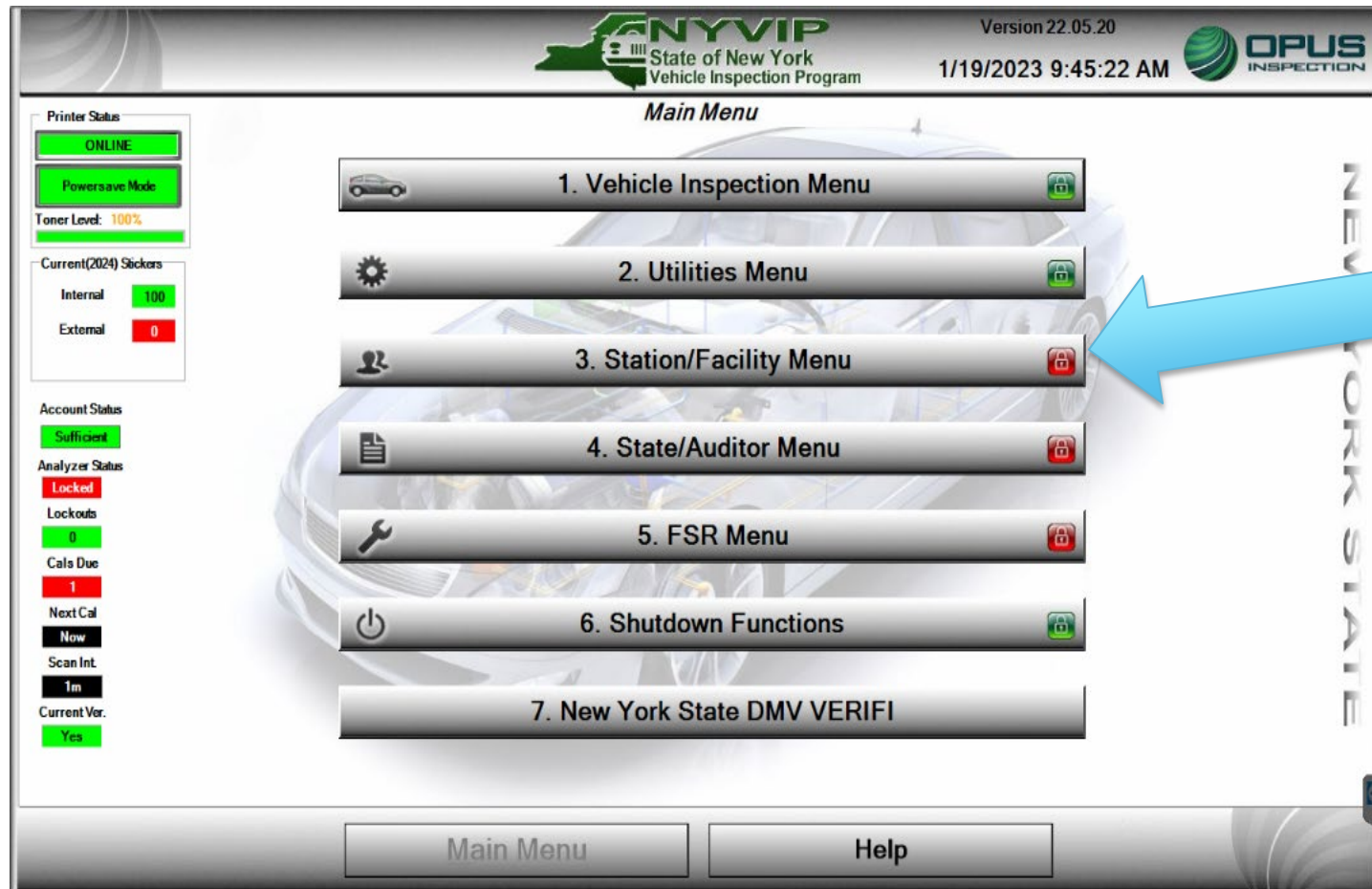
# Setting-Up Draw-Down Account from Website



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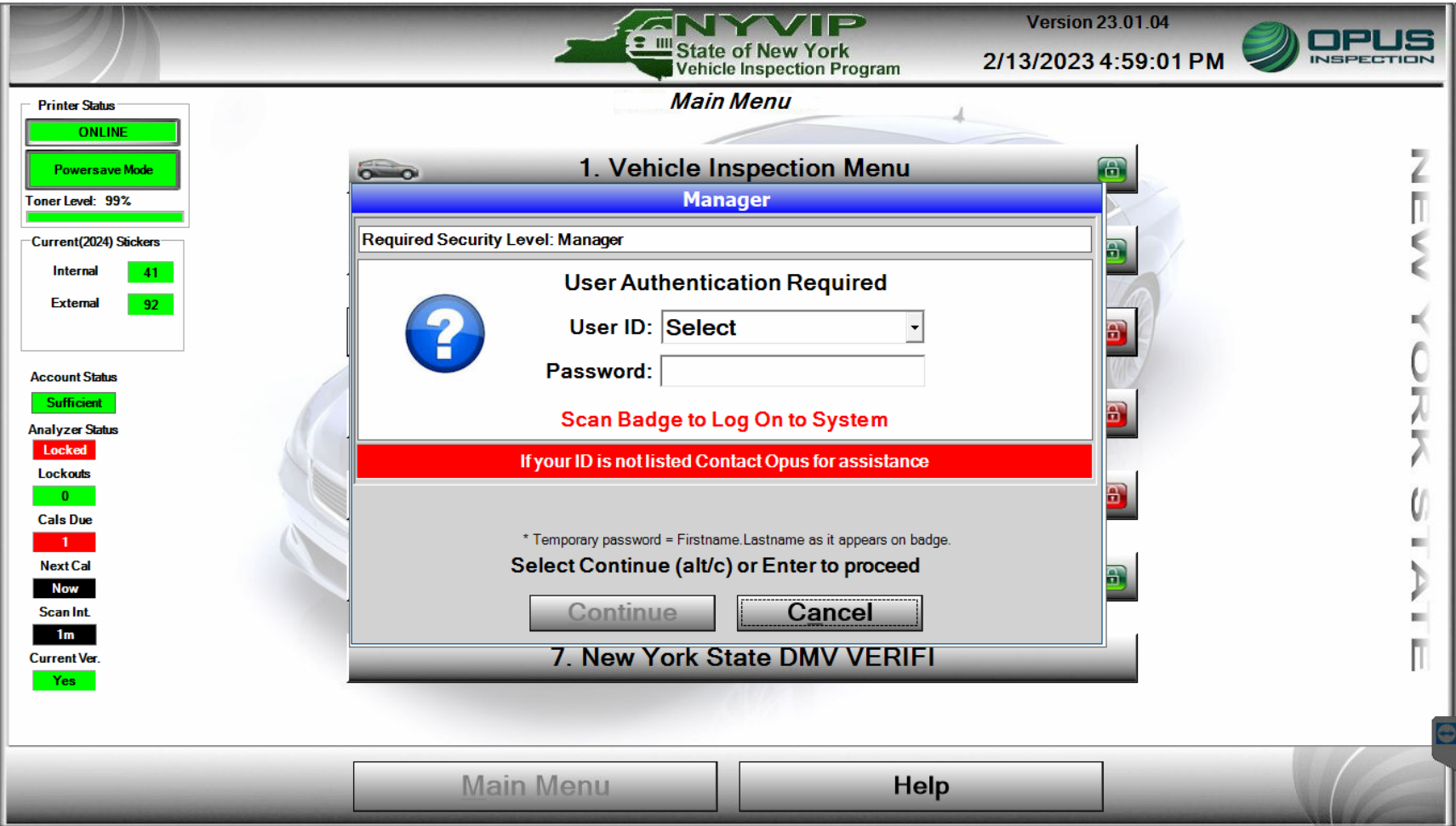


# Accessing Draw-Down Account from Workstation



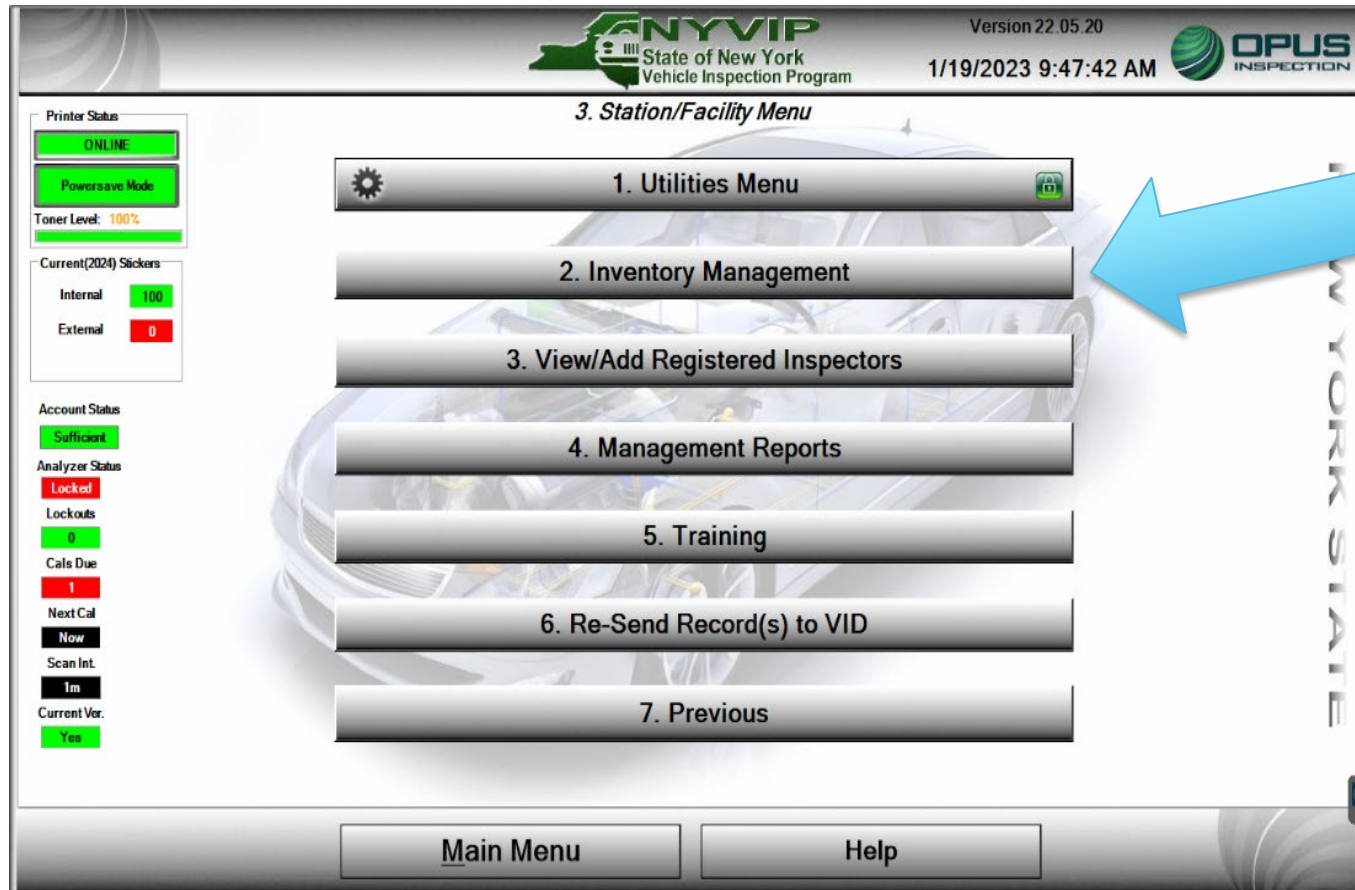
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# Accessing Draw-Down Account from Workstation



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# Accessing Draw-Down Account from Workstation



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# Accessing Draw-Down Account from Workstation



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# Managing Draw-Down Account via Workstation

Version 23.01.04

State of New York  
Vehicle Inspection Program

2/13/2023 6:30:19 PM

## Drawdown Account Transfer Form

Transfer funds from your ACH account to your Drawdown account.

Drawdown Account Balance: \$ 286.42

Transfer Funds	Automatic Transfer
Select the amount of funds to transfer, then press Continue.	Check "Automatic Transfer" to enable automatic transfer of funds.
Amount of Funds to Transfer: \$ 100	<input type="checkbox"/> Automatic Transfer
	Transfer Amount: \$ 0.00
	<input type="radio"/> Day of Month 0
	<input type="radio"/> Threshold \$ 0.00

Transferred funds will be available after successful communications

Continue

Cancel

Help

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# Managing Draw-Down Account via Workstation



Version 23.01.04  
2/13/2023 6:31:11 PM



Drawdown Account Transfer Form

Transfer Confirmation

Do you wish to transfer  
\$100.00?

Yes

No

Trans

Select the amount of funds to tra

Amount of Funds to Tran

Transferred

ansfer

Automatic transfer of funds.

Transfer Amount: \$ 0.00

0

\$ 0.00

Communications

Continue

Cancel

Help

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# Adding Sticker Inventory to Database



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# Adding Sticker Inventory to Database



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Questions?

Send to:

[NYVIP3info@opusinspection.com](mailto:NYVIP3info@opusinspection.com)

Opus Help Desk:

1-866-OBD-TEST (623-8378)