



How AI-Powered Accounting Automation Can Protect Your Dealership

Thursday, September 18, 2025



GNYADA Dealer Webinars are Sponsored by:



Jemiel McKissick

Head of Sales East

Yooz

Direct 817-527-3576

Jemiel.McKissick@getyooz.com

Regional Dealer Breakfast Meetings



REGIONAL MEETINGS

GNYADA.COM

New York City

October 7, 2025 | 8:30 am

The Center for Automotive Education & Training

Mid & Lower Hudson Valley

October 8, 2025 | 8:30 am

The Opus Westchester

Long Island

October 9, 2025 | 8:30 am

Melville Marriott



**SCAN TO
REGISTER!**





Drive Out Risk: How AI-Powered AP Automation Protects Dealerships





Michael Foster Account Executive @ Yooz

Michael Foster is an Account Executive at Yooz, where he helps organizations streamline their accounts payable processes through AI-powered automation. With a focus on improving efficiency, reducing risk, and driving financial clarity, Michael partners with clients to understand their unique challenges and deliver solutions that simplify complex workflows.

Agenda

- High-Stakes Environment for Dealerships
- Exposing Fraud Within
- The Power of AI Powered Automation
- The Benefits of Centralization

The High-Stakes Environment of Dealership Finance

What is your biggest financial challenge right now?

- Rising costs and shrinking margins
- Fraud and compliance risks
- Manual, error-prone processes
- Lack of visibility across locations



84%

84% of firms still rely on paper or semi-automated processes.

1 in 3

1 in 3 invoices has errors or missing information.

60%

60% of finance teams cite chasing invoices as their top bottleneck.

Key vulnerabilities that exist within traditional back-office operations



Disconnected Systems



Paper-based workflows



Siloed locations

This creates the perfect environment for fraud
and compliance risks

Exposing the Fraud Within

1.

Fake vendors

2.

Duplicate invoices

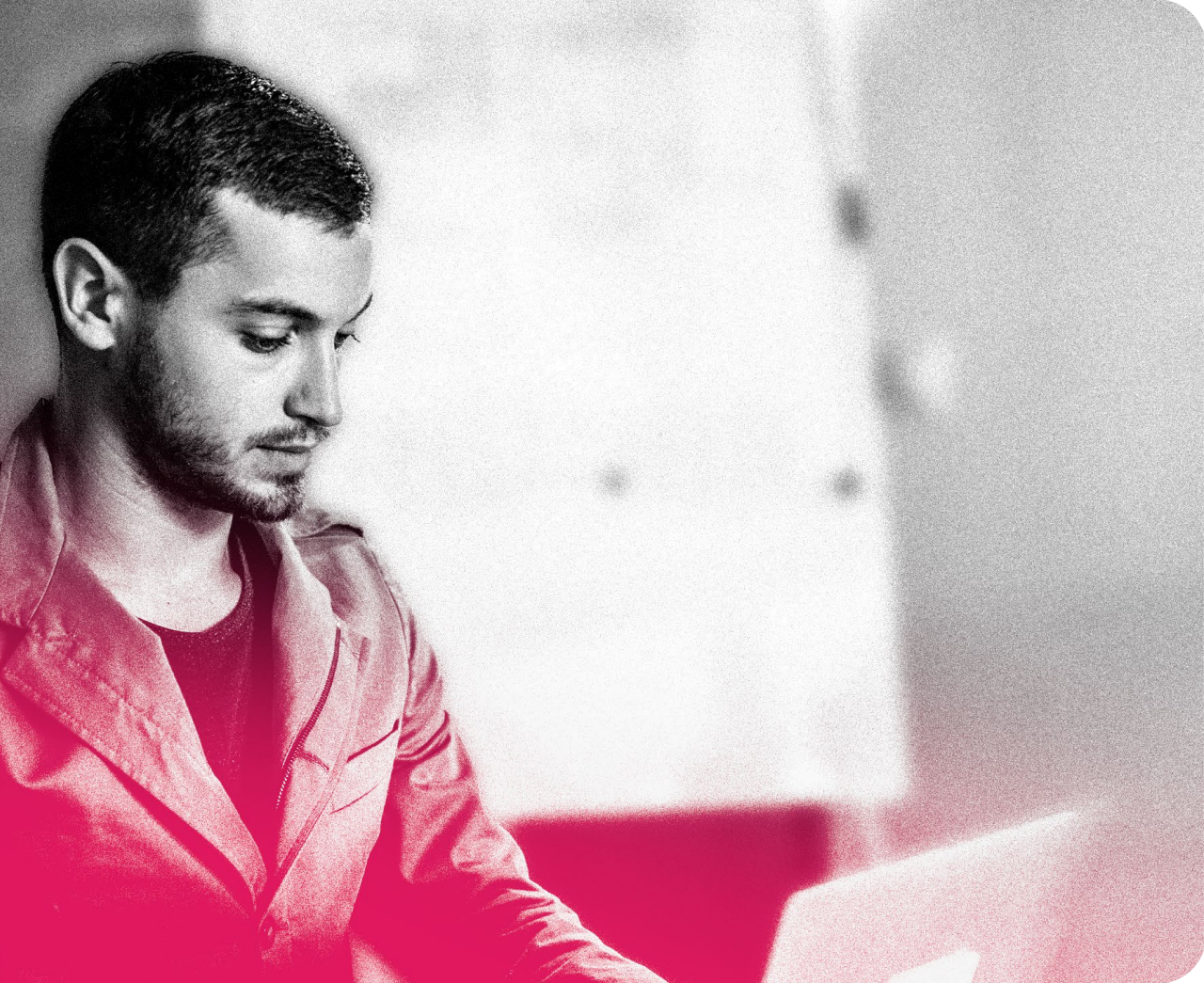
3.

Phishing attempts



Scenarios:

- A fake vendor with a similar name is created and invoices are submitted for payment.



Scenarios:

- The same invoice is processed and paid twice due to a lack of centralized oversight.



Scenario:

- An employee is tricked into changing a vendor's bank details to deliver future payments

How confident are you that your current AP process would detect a fraudulent invoice?

- Very confident
- Somewhat confident
- Not confident
- Not sure



1. Vendors

New or unknown vendors suddenly appearing in your system, or multiple vendors with very similar names

2. Invoices

Payments made on invoices with duplicate amounts, slightly altered invoice numbers, or vague descriptions of goods and services

3. Payments

Requests to update vendor banking details via email, or pressure to rush payments outside of normal approval channels.

The Power of AI-Powered Automation



Security



Visibility



Efficiency



Insights



Automated
data capture



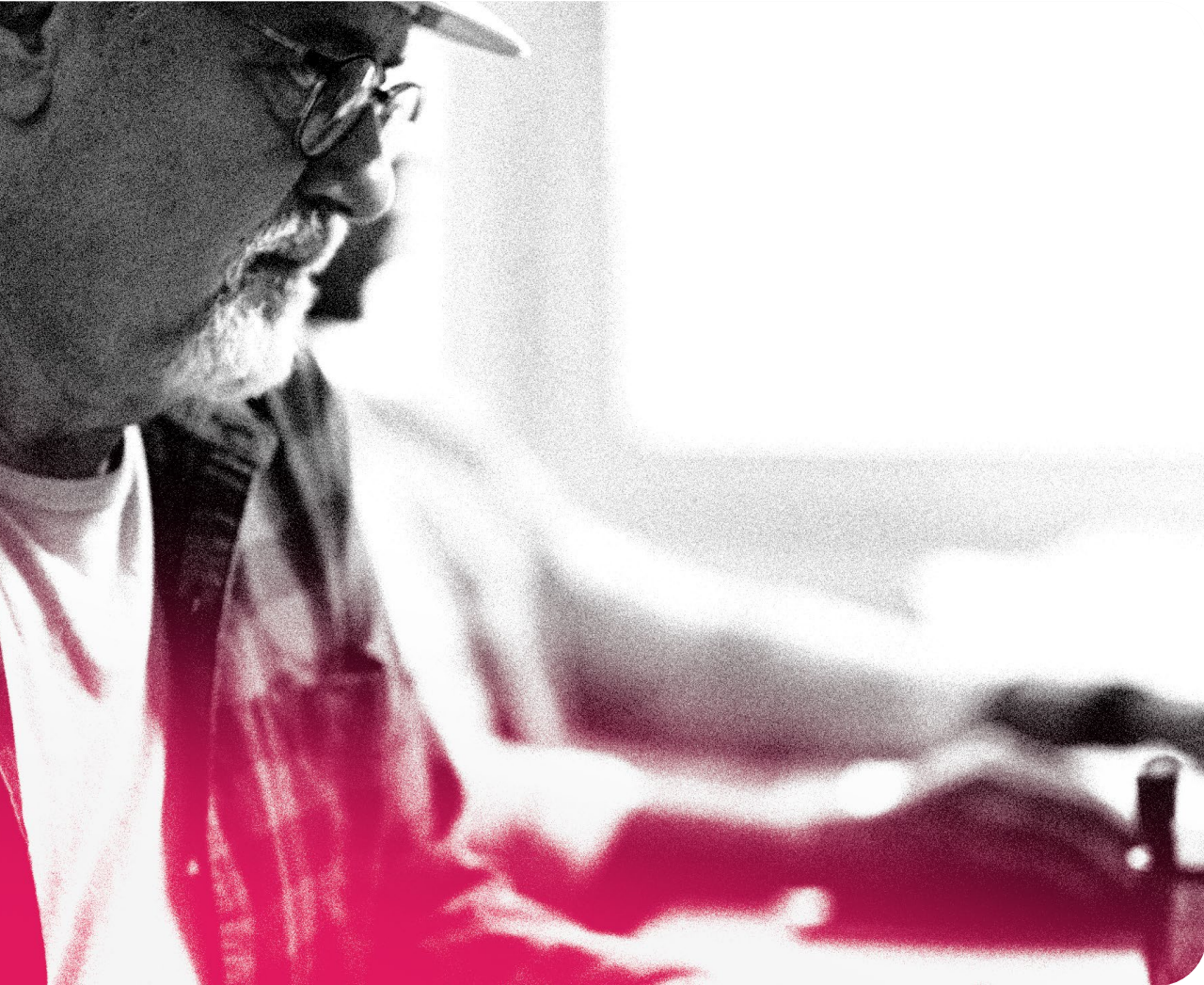
Smart
matching



Anomaly
detection



Enforcing
Internal
controls



- Eliminates the need for manual data entry
- Reduces the risk of human error
- Speeds up the workflow



- Eliminates manual work
- Ensures every invoice lines up with a PO
- Protects you against paying for things you didn't receive



- Identifies outliers
- Reduces fraud
- Flag suspicious invoices or vendors



- Eliminates gaps where fraud slips through
- Creates consistent processes
- Ensures segregation of duties

Where are you today in terms of AP automation?

- Fully automated
- Partially automated
- Still mostly manual
- Just starting to explore options



The Benefits of Centralization

A single source of truth

Securing your financial back office is no longer optional. It's a strategic imperative.

- AI Automation Reduces Risk
- Internal Controls Made Easy
- Centralization Drives Efficiency
- Fraud & Error Prevention is Scalable
- Start Small, See Results Quickly

Born in the
cloud in
2010

40%+
Growth/year

Offices in the
US and
Europe

7,000+
clients across
44+
countries

300k+
companies

600k+
users

300M+
documents

9/10
Customer
satisfaction

1,000+
R&D man-
years

100+
AI & ML
scientific
publications

25%
Of income
reinvested in
R&D annually

One
Single focus:
automatic
document
processing

Questions?



Thank you!

GetYooz.com

contact@US.GetYooz.com

